



What Services Do the Benefits Cover? What Would Have to Happen for My Client to Go On Claim?

How Much Benefit Will My Client Receive?

What Happens Once My Client Goes on Claim?

Chronic Illness Riders

Long-Term Care Riders

Carrier	Products	Rider Name	Family Caregiver	Family-Owned Services	Outside USA [#]	Elimination Period	Requires Permanency	Benefit Payout Method	Benefit Freq.	Monthly Benefit Options	Couples Discount	DB Available (excl. Caps)	Residual Death Benefit	Carrier Follow-up	Charges Waived	Lapse Protection
American General	UL NLG; IUL	Accelerated Access Solution Rider	CI benefits may be used for any purpose			90 days		I	Annual, Monthly	2%, 4%, or Per diem ¹		100%		Annual Recert.	All	During claim
Cincinnati Life	UL CA; WL	Chronic Illness Rider	CI benefits may be used for any purpose			None	✓	I	Annual	Per diem		100% - \$10,000 ²		Annual Recert.	None	None
John Hancock	UL CA; VUL; IUL	Chronic Illness Rider	CI benefits may be used for any purpose			90 days		I	Annual, Monthly	1%, 2%, 4%, or per diem		100%		Annual Recert.	Rider only	None
New York Life	UL NLG; UL CA; WL	Chronic Care Rider	CI benefits may be used for any purpose			90 days		I	Annual, Monthly	1%, 2%, 4%, or per diem		100% - \$10,000		Annual Recert.	Rider only	During claim
Pacific Life	UL NLG	Chronic Illness Care Rier	CI benefits may be used for any purpose			90 days		I	Annual, Monthly	2%, 4%, or per diem	✓	100%		Annual Recert.	All	During claim
Protective	UL CA, NLG; IUL; VUL	ExtendCare 2020 Rider	CI benefits may be used for any purpose			90 days		I	Annual, Monthly	Up to 5% or per diem		100%		Annual Recert.	All	During claim ³
Prudential	UL CA, NLG; IUL; VUL	BenefitAccess Rider	CI benefits may be used for any purpose			90 days ⁴	For some products ⁵	I	Annual, Monthly	2%-4% ⁶ or per diem		100%		Annual Recert.	All	During claim; after claim's 25th month ⁶
Securian Financial	IUL; VUL	Accelerated Death Benefit for Chronic Illness Agreement	CI benefits may be used for any purpose			90 days		I	Monthly	2%, 4%, or per diem		100%		Annual Recert.	Rider only	During claim
Symetra	UL CA, NLG; IUL; VUL	Chronic Illness Plus Rider	CI benefits may be used for any purpose			None		I	Annual, Monthly	2% or per diem		100%	\$5,000	Annual Recert.	All	During claim
Equitable Financial	IUL; VUL	Long-Term Care Services Rider	*		P	90 days ⁷		I	Monthly	1%, 2%, or 3%		100%		AR, Plan of Care	Rider only	During claim
Guardian	UL CA	Long Term Care Rider			P	90 days of care within 24 months		I	Monthly	2% or 2x per diem		90%		AR, Plan of Care	All ⁸	During claim
Guardian	WL	Long Term Care Rider	P		P	90 days of care within 24 months		I	Monthly	2%, 4% or 2x per diem		95%		AR, Plan of Care	Rider only ⁹	None
John Hancock	UL CA; IUL; VUL	Long-Term Care Rider				90 Days		R	Monthly	1%, 2%, 4%		100%		AR, Plan of Care	None	During claim ¹⁰
MassMutual	WL	LTCAccess Rider				90 days beginning first day of care		R	Monthly	2, 3, 4, 5, 6, and 10 yr. period		90%		AR, Plan of Care	None	None
Lincoln Financial	UL NLG, IUL	Care Coverage Accelerated Benefits Rider	*	P	w	90 days of care within 24 months		R	Monthly	2%, 4%	P	100%		AR, Plan of Care	Rider only	During Claim
Lincoln Financial	VUL	Long-Term Care Rider	*	P	w	None		R	Monthly	2%, 4%	P	100%		AR, Plan of Care	Rider only	During Claim
Mutual of Omaha	IUL	Long Term Care Rider				90 days beginning first day of care		R	Monthly	1%, 2%, 4%		100%		AR, Plan of Care	Rider only	During claim
Nationwide	UL NLG; IUL; VUL	Long Term Care Rider II	P	P	P	90 days of care within 24 months		I	Monthly	2%, 3%, 4%, or 2x per diem	P	100%	10%	AR, Plan of Care	Rider only	During claim (up to LTC specified amt.)
Pacific Life	UL CA; IUL; VUL	Premier LTC Rider	*	P	P	90 days of care		I	Monthly	2%, 4%, or 1.25x per diem	P	100%		AR, Plan of Care	Rider only	During claim
Transamerica	IUL	Long Term Care Rider	P	P	P	90 days of care		I	Monthly	2% or per diem		100%	Lesser of 10% or \$10,000	AR, Plan of Care	Rider only	During claim

What Services Do the Benefits Cover?

Long-term care riders cover custodial services, such as nursing homes, home health, and assisted living facilities, as opposed to emergency services. Some carriers restrict the services they will provide coverage for. As depicted in the exhibit, these restrictions largely center around services provided by family members and/or in the insured's home. Check with carriers for exact services covered. Chronic illness riders are largely unconcerned with the actual expenses incurred, as chronic illness benefits [IRS §101(g)] are technically an acceleration of the death benefit, not long-term care benefits [IRS §7702(B)].

What Would Have to Happen for My Client to Go On Claim?

Elimination Period

With chronic illness riders, a client only needs to be exhibiting qualifying symptoms for a certain length of days to satisfy the elimination period. With long-term care riders, clients must be exhibiting symptoms and receiving care for a certain number of days within a specific amount of time (sometimes consecutive days) in order to begin receiving benefits.

Requires Permanency

A doctor has to deem the condition to be expected to last the rest of the insured's life in order for the insured to go on claim.

How Much Benefit Will My Client Receive?

Benefit Payout Method: "I" = Indemnity; "R" = Reimbursement

Maximum Monthly Benefit

Lesser of percentage of elected LTC/CI benefit and a multiple of the IRS per diem limitations [e.g. with a 3% monthly benefit selected on a \$1MM Equitable Financial policy, the actual monthly benefit on a claim in 2024 would be \$24,600, as it is the lesser of 3% of the accelerated benefit pool (\$30,000) or 2x the IRS per diem limits (in 2024: \$24,600)]

What Happens Once My Client Goes on Claim?

Carrier Follow-up

"AR" = Annual recertification. [#]In addition to annual recertification that a client remains chronically ill, long-term care riders require that a plan of treatment be prescribed and followed by a doctor licensed in the United States. See carriers for terms and conditions.

Charges Waived

When a client goes on claim, carriers may elect to waive some or all charges on the policy. "Rider only" indicates that, while on claim, rider charges will be waived but life insurance premiums will continue to be paid. "All" indicates that all life insurance and rider charges have been waived; effectively, the client will pay no premiums while on claim.

¹American General: In addition to a 2% and 4% monthly benefit that is capped at the IRS per diem limits, clients may also elect a monthly benefit that is equal to the IRS per diem limits at the time of claim. This option is more expensive.

²Cincinnati Life: \$10K value may change depending on scenario input

³Protective's ExtendCare 2020 Rider: If the insured is certified as chronically ill for 3 consecutive Benefit Periods, the monthly deductions will be waived for as long as the policy is in force.

⁴Prudential: The 90-day elimination period will be waived if the chronic illness is expected to last for the remainder of the Insured's life.

⁵Prudential: Requires permanency for PruLife Essential UL and PruLife Custom Premier II

⁶Prudential: Policies with \$500,000 death benefit or less may elect a 4% monthly death benefit. Higher death benefits are capped at 2%. ||| After 25th month on claim, policy is permanently protected from lapse, even if client goes off claim.

⁷Equitable financial: Has two versions. LTCSR 2020: The 90-day elimination period which begins the first day of care, will be waived if the chronic illness is expected to last for the remainder of the Insured's life. ||| LTCSR 2012: The elimination period, which is 90 days of care within 24 months, may be deemed satisfied by Equitable if the insured provides proof of care for at least 60 service days within 90 calendar days from a licensed provider.

⁸Guardian: While receiving LTC Rider benefits, Guardian will waive monthly charges for the LTC Rider and the portion of the policy corresponding to the LTC Pool.

⁹Guardian: If the policy contains a disability waiver and either policy is on waiver status, or the insured qualified for a disability waiver, the Waiver benefit waives the LTC rider premium.

¹⁰John Hancock: Should the policy lapse while receiving coverage in a nursing home, benefits will be paid out until you leave or the entire Accelerated Benefit Pool has been exhausted.

^wLincoln Financial's LTC Rider: This rider provides benefits outside of the United States if the insured is confined to a Nursing Home or Assisted Living Facility.

*Pacific Life, Lincoln Financial, and Transamerica: Caregiver may be family if employed and compensated by a qualified service provider. Equitable: During the elimination period, care must be provided by a licensed non-family member. After the elimination period has been satisfied, at least one Service pursuant to the Plan of Care must be provided by a licensed non-family member.